



## Scott M. Jessen, SIOR, CCIM MANAGING PARTNER

### ROLE

Scott M. Jessen, SIOR, CCIM is a Managing Partner with Citadel Partners. Scott provides advisory services aligning client's business and real estate strategies to maximize profitability and productivity of the corporate facilities. Scott is involved in leasing, acquisition/disposition and build-to-suit assignments.

### ORGANIZATIONS

National Association of Realtors (NAR)  
Texas Association of Realtors (TAR)  
Society of Industrial and Office Realtors (SIOR)  
Certified Commercial Investment Member (CCIM)  
North Texas Commercial Association of Realtors (NTCAR)

### EDUCATION, COMMUNITY AND PERSONAL BACKGROUND

- University of Northern Iowa — BBA in Business Management
- North Texas Commission, Leadership North Texas, Inaugural Class Graduate, Chairman of LNT Alumni Association
- Richardson Chamber of Commerce, Executive Committee for the Board of Directors
- Richardson Wildflower Arts & Music Festival, Chairman, Steering Committee
- UNI Business Real Estate Program Advisory, Council Member
- Proud father of 2 daughters

### PROFESSIONAL ACCOMPLISHMENTS

- Earned membership in the Society of Industrial and Office Realtors (SIOR) in 2014.
- *D CEO Magazine* Power Broker 2013, 2014, 2015, 2016 and 2017
- Colliers International USA Best Performers ranking, 2009 and 2010
- Colliers Dallas Top Producer recognition, 2008-2010
- Recognized as a "Heavy Hitter" by *Dallas Business Journal* and North Texas Commercial Association of Realtors, 2002, 2003, 2009 and 2010
- Honored with two awards for work for Flextronics International: *Dallas Business Journal's* "Best Real Estate Deals for 2001: Best New Office Development" and William C. Jennings Lone Star Award from the Texas Association of Realtors for the outstanding commercial transaction of the year
- Completed the Certified Commercial Investment Member (CCIM) program, considered the real estate "producer's master's degree," 1998

### REPRESENTATIVE CLIENTS AND ASSIGNMENTS

Texas Instruments  
UNICOM  
Eland Energy  
Weaver & Tidwell, LLP  
Marlow II - VI  
Smith System  
City of Richardson